

Supporting Ontario's Small Urban Municipalities

OSUM Conference
Orillia, ON
May 2 2024





Who is LAS?

AMO's Business Services

- 30+ years delivering programs and services for municipalities
- Not-for-profit, governed by a Board of Directors
- 9/10 depend on LAS



Helping Communities Work Better

LAS Solutions



Administrative

- Automated Speed Enforcement
- Closed Meeting Investigator
- Sewer & Waterline Warranty

Energy

- Electricity
- Energy Planning Tool
- Facility Lighting
- Natural Gas

Financial

- Group Benefits
- Home & Auto Insurance
- Investments (ONE)
- Municipal Risk Management
- Cyber Incident Management

Municipal Assets

- Road & Sidewalk Assessment
- Group Buying (Canoe)

Education and Training

- Energy Training Workshops

Digital Toolkit (AMO)

- Barrier Free Website Builder
- Electronic Signatures
- Electronic Meeting Management and Livestreaming
- Electronic Permitting
- Freedom of Information (FOI) Solution
- Occupational H&S Management
- Risk & Claims Management System



ONE Investment – Saving for the future



**40% of Ontario municipalities invest
\$3.2 billion invested**

We Offer:

- High Interest Savings Accounts
- Legal List Investments (Government Bond, Corporate Bond, or Canadian Equity Funds)
- Prudent Investment Option



Opportunity knocks!

Speed Enforcement

Risk Management

**Customer Relations Management
(Digital Toolkit)**

And more...





Automated Speed Enforcement

- Automated system to detect and capture images of vehicles travelling above the speed limit
- Enforce speed limits in School & Community Safety zones
- Improves Safety!
 - Up to 45% reduction in number of speeding vehicles
 - 5%-69% collisions
 - 12%-65% injuries
 - 17%-71% fatalities





The Service Framework



- Signage
- Installation and Calibration
- Relocations
- Maintenance/Repair
- Short or Long-Term Contracts
- Fixed, Temporary, Mobile Options

- Data Management and Validation
- Owner Information Lookup
- Ticket Processing by municipally-employed Provincial Offences Officers
- Printing and Mailing
- Provision of adjudication packages

- Option 1: Offence Notices through POA Courts
- Option 2: Administrative Penalties through participating Municipality

Cyber Incident Management for Ontario Municipalities (CIMOM)





Cyber Insurance Market Challenges



Fewer insurers willing to take on municipal risk



Higher premiums



Higher deductibles/self insured retentions



Stringent underwriting



Cyber Insurance



Main Component = Financial recovery

Critical Component = Assistance in the event of a breach

The Successful Proponent and The Program



3 Retainer Hour Tiers

Level 1 = 20 hours

Level 2 = 50 hours

Level 3 = 80 hours

100% of unused hours from Year 1 can be used for additional incident response work upon renewal in Year 2

Adhoc Hours





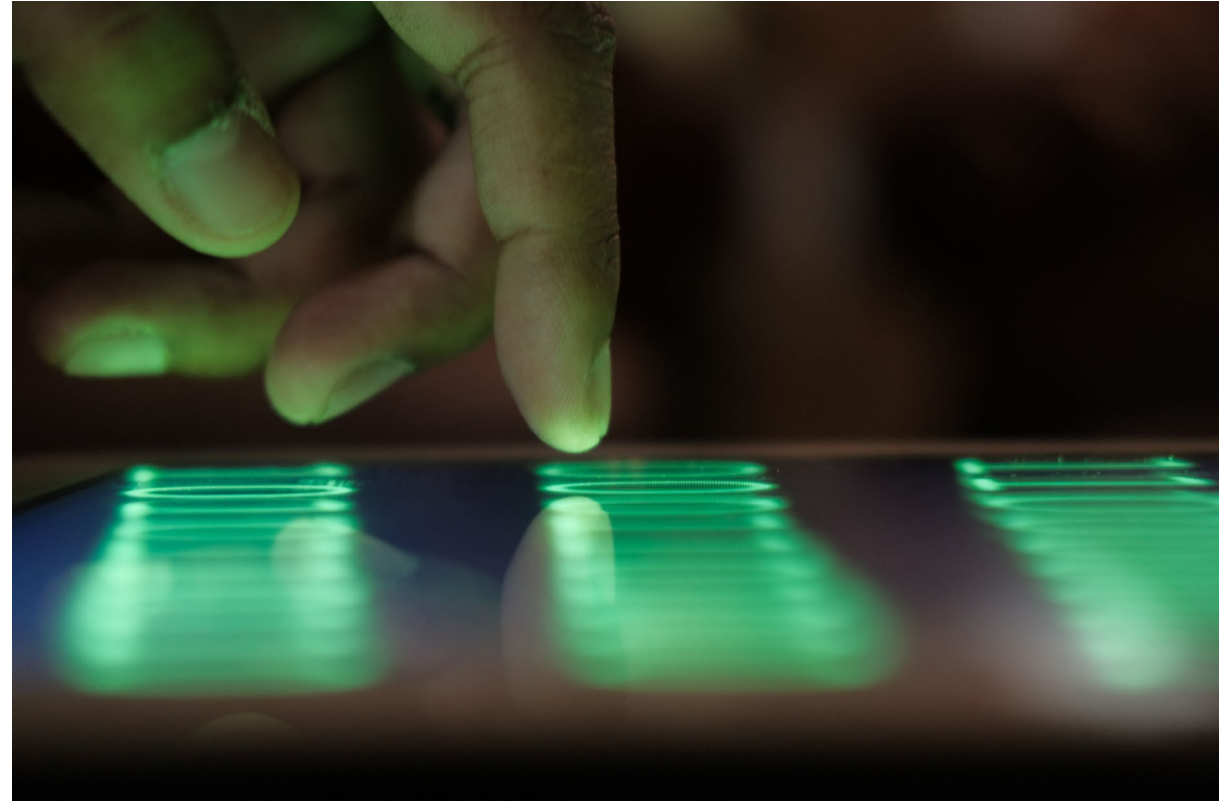
LAS and Municipal Risk Management

Working Groups

- Municipal Risk Management Working Group
- Technical Working Group

Cyber Risk Financing Feasibility Study

- Led by Technical Working Group
- Work underway to create a Protective Association for Municipal Cyber Risk





Protective Association

- New, not-for-profit entity
- Designed as an alternative to traditional insurance for cyber risk

Process





Let's continue the celebration...

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