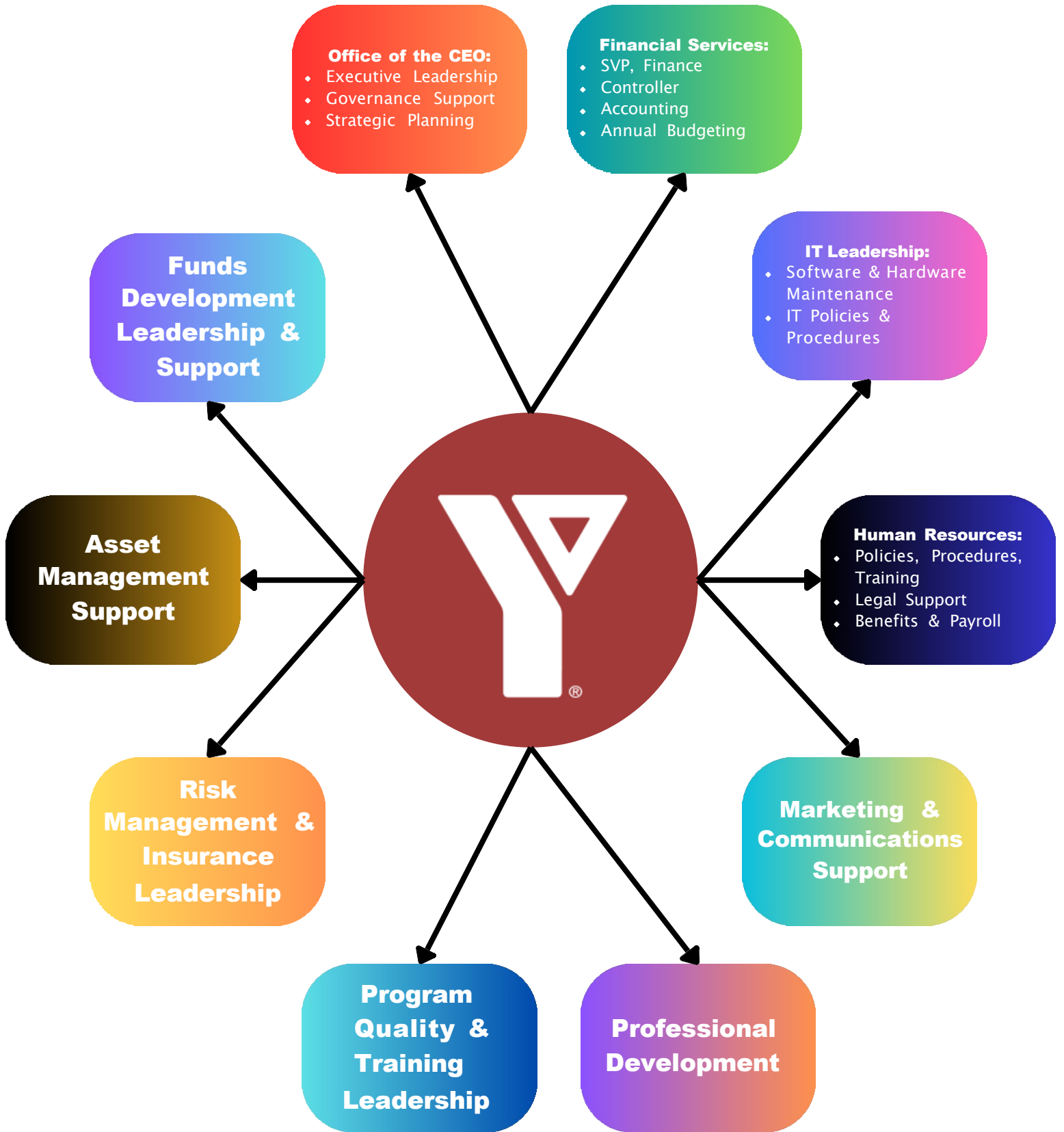


AUGUST 2023



**YMCA OF
SOUTHWESTERN ONTARIO:
SUPPORTING MUNICIPAL
RECREATION NEEDS THROUGH
PARTNERSHIP**

INVESTMENT IN COMMUNITY: YMCA SHARED SERVICES



OVERARCHING PRINCIPLES:

The intent of these overarching principles is to establish a framework for the interpretation and implementation of the terms of this agreement. Whenever a conflict or dispute arises in relation to the application of this agreement, the overarching principles will be a reference point for resolution of such conflict or dispute:

- ◆ The Facility is owned by the Municipality and operated to benefit the community.
- ◆ Operations should maximize community use of the Facility.
- ◆ Access is open to all regardless of ability or background.

- ◆ The YMCA's success is achieved by operating within the YMCA's membership model. The wellness operations will be membership based, using the YMCA's membership model, and the YMCA will set its membership fees as required.

- ◆ The wellness operations will be managed by the YMCA, which will employ the staff.

- ◆ Programs and operations will reflect honesty, responsibility, caring, respect, and inclusiveness.

- ◆ Programs will serve children, families, and individuals.
- ◆ All facilities and programs will be managed in a collaborative and cooperative manner.
- ◆

CLINTON: MUNICIPALITY OF CENTRAL HURON

5-YEAR TERM

Terms: Flat Fee, 1% increase annually

GODERICH: TOWN OF GODERICH

5-YEAR TERM *

Terms: % of Operating Revenues (paid monthly)

Capital Project Management Allocation: % of Total Expenses, up to a defined limit

*Currently negotiating new term and conditions

FOREST: MUNICIPALITY OF LAMBTON SHORES

3-YEAR TERM

Terms: % of Operating Revenues (paid monthly)

KOMOKA: MUNICIPALITY OF MIDDLESEX CENTRE

10-YEAR TERM

Terms:

- Flat Fee with Membership Growth Incentives
- Operational Surplus split 50/50
- Municipality donates % of surplus back to Community Starts Here Campaign

PARKHILL: MUNICIPALITY OF NORTH MIDDLESEX

1-YEAR TERM

Terms: Flat Fee

PETROLIA: TOWN OF PETROLIA

5-YEAR TERM

Terms:

- % of Operating Revenues
- Operational Surplus split 50/50

STARTECH.COM: CITY OF LONDON

**40-YEAR LEASE
AGREEMENT**

- YMCA manages Operational Budget
- Operating costs shared with City, Library and YMCA
- Operating Surplus to be applied to Reserve Fund; excess paid to YMCA

STONEY CREEK: CITY OF LONDON

**40-YEAR LEASE
AGREEMENT**

- YMCA manages Operational Budget
- Operating costs shared with City, Library and YMCA
- Operating Surplus to be applied to Reserve Fund; excess paid to YMCA

WATFORD: TOWNSHIP OF WARWICK

5-YEAR TERM

Terms:

- Flat Fee with Membership Growth Incentives
- Operational Surplus split 50/50



BENEFITS:

- Partnership model shares in the costs of the building and operating costs.
- Municipalities and Ys are trusted community institutions.
- Programs are developed to meet diversified participant needs, best suited for establishing lifelong patterns to help promote individual and community well-being.
- Studies indicate that a YMCA facility will help draw businesses and families to the community, support economic growth, and serve as a community anchor.
- The YMCA's proven ability to collaborate and partner to create innovative models that evolve with the changing needs of a community.